



CELEBRATING 90 YEARS

UNIVERSITY SKI CLUB

Annual Report 2018

89th Annual General Meeting Minutes 2018

90th Annual General Meeting Meeting Papers 2019



MINUTES OF THE 89TH ANNUAL GENERAL MEETING

Held at Kooyong Tennis Club. at 7.00pm on Wednesday 28th March 2018

Present

Kate Abel	Sally Adams	David McNiel
Katharine Anderson	Bruce Arnold	Stephen McSweeney
Helen Bainbridge	Ian Bainbridge	Ian Millar
Robyn Bainbridge	Rowland Ball	Graham Mulhall
Judy Barnesby	Mackinley Barnesby	Diana Richards
Margaret Bristow	Allen Broad	Harold Riggall
Andrea Broad	Margaret Brumley	Maureen Schuyt
Murray Burns	Rob Cave	Ian McCutchan
Sandra Clayton	David Cleland	Margaret McNiel
Ken Donovan	Ken Endacott	Cindy McTrusty
Ed Eve	Barry Field	James Millar
Ray Flanagan	Michael Forbes	Lisa Osborn
Gudren Gawantka	Peter Graham	Hew Ricahrds
Glenda Hansen	Andrew Hellier	Tony Rogers
Jessica Hill	Vic Hill	Warren Taylor
Helen Kesall	Ros Kelsall	Peter Whitworth
Felicity Koch	Jacque Lawrence	Julia Trenchard-Smith
Graeme Lia	Robert Lofven	Greg Martin
Andrea Macdonald	Chris Macpherson	Woody Macpherson

Apologies

Ken Fyffe	Stuart Burns	Natalie Pitt
Mary Studdert	Melanie Lia	Michael Barr
Roger Richards	John Brumley	Annabel Richards
Colin Taylor	Norma Tovey	Gwynne Thomas
Doreen Thomas	John Lockie	Anouk Sherman
Robyn Wood	Justin Burns	Owen Pointon
Andrew Adams	Craig Lia	Anna Lottkowitz
		Graham Scott

1. Start of meeting

With there being a quorum of members present, the Chairman declared the meeting open at 7:05pm.

2. Minutes

The minutes of the 88th AGM held at Kooyong Tennis Club, Kooyong, at 7.00pm on Wednesday 29rd March 2017 were confirmed on a show of hands.

Moved: **Graham Mulhall**
Seconded: **Rob Cave**

Motion passed

Matters Arising:

1. Time frame for capital levy – to continue until end of 2019
2. Status of 50 year member proposal – long membership has been addressed
3. Clarifying basis for proceeding with Hakuba – committee took decision to proceed for 2018 based on bookings. 2019 bookings are also strong.

3. President's Report

The President presented his report for the year noting:

- Financial results
 - Good 2017 winter season that positively impacted on the results
 - Current loan reduced significantly (now under \$100K)
 - Hakuba venture successful for 2017/18
- Summer income is continuing to grow.
 - Mountain Biking
 - Walking
 - Spanish Gourmet
 - Guaranteed Open Weekends will continue
- Thistlewaite/Holloway scholarship continues
- New constitution to be considered later tonight including objective to reflect current scope of activities. Will also include new disciplinary processes
- Losses
 - Vern Camier
 - John Hollingshead
- Distinguish service awards
 - Judy Barnesby
 - Rob Cave
 - Steve McSweeney
 - David Cleland

4. Treasurer's Report

Treasurer's Report provided by Graham Mulhall:

Notes from Annual Report:

- Turnover solid
- Profitability for 2017 - approx. \$250K
- Profit (after depreciation) of \$42K
- Hakuba – positive income for this season and solid bookings for next season already
- Further investment in lodges
- NAB loan reduce by \$150K to under \$100K
- Lodge Income remained solid for 2017
- Summer Utilisation of lodges continue to grow (acknowledged the efforts of the sub-committee)
- Capital levy continues (assists in debt reduction) but will be reviewed again this year based on financial position and future investment requirements.

Thank you to Melissa Parsons for her efforts in assisting the Treasurer. Thank you to the Lodge Managers

5. Adoption of Accounts

The Financial Statements presented in the 2017 Annual Reports were adopted by this meeting on a show of hands.

Moved: Graham Mulhall

Seconded: Judy Barnesby

6. Confirmation of Auditor

That Mr John Griffin confirmed as Auditor of the Club on a show of hands.

Moved: Graham Mulhall

Seconded: David Cleland

7. 2019 Annual Subscriptions

Motion: That Annual Subscriptions for 2019 remain the same as 2018 Subscriptions.

- a) That the annual subscription for 2018 for Full Members be \$285 and for Associate Members and 50 Year Members be \$145.00
- b) That Full Members, including those who have pre-paid for 5 or 10 year periods, pay a development levy of \$50
- c) That members may have a choice of pre-paying annual subscriptions for either a five (5) or ten (10) year period, commencing on 1 January 2019.
Subscriptions for Members are \$1,140 and \$2,050 respectively and for Associate Members \$570 and \$1,025 respectively.
- d) That the annual subscription for members under 26 years of age for the year 2018 be \$145.00

Proposer: Ray Flannagan
Seconded: Julia Trenchard-Smith
Motion Carried

8. Joining Fee

Motion: That the joining fee for full members be \$2,200 with the following exceptions

- Members children under 26 - no joining fee
- Members children 26-30- \$1,100

Proposer: Kate Abel
Seconder: Maureen Schuyt
Motion Carried

9. Election of Office Bearers

Nominations for President: Chris Macpherson
Proposed: David Cleland
Seconded: Rob Walker

There being no further nominations, Chris Macpherson was declared elected as president with the election being confirmed on a show of hands.

Nominations for Treasurer: Graham Mulhall
Proposed: Kate Abel
Seconded: Felicity Koch

There being no further nominations, Graham Mulhall was declared elected with the election being confirmed on a show of hands.

Nominations for Secretary: Judy Barnesby
Proposed: Maureen Schuyt
Seconded: Graham Lia

There being no further nominations, Judy Barnesby was declared elected with the election being confirmed on a show of hands.

10. Election of Committee:

The following nominations were received for positions on the committee:

Nominations

Felicity Koch	Kate Abel
David Cleland	Steve McSweeney
Maureen Schuyt	James Millar
Jessica Hill	Graham Lia
Andrew Hellier	Ray Flanagan
Rob Walker	Rob Cave

All nominations accepted

11. Election of Vice Presidents:

The following vice presidents were elected on a show of hands:

Nomination - No Nominations

12. Election of Life Member

Graham Mulhall
Proposed: Woody Macpherson
Seconded: Chris Macpherson
Motion Carried

13. General Business

Movement of vote of thanks to Andrew Hellier for moving ahead with the Hakuba proposal

Proposed: Peter Graham
Seconded: Roly Ball

Update on IT issues for USC provided by James Miller

- Update of the booking system to enable on-line payments etc
- Next step is to create an on-line booking systems aimed at reducing the manual processes currently in place
- System being customised for the club

Discussion raised in relation to consultation on the proposed constitution and the fact that consultation did not occur with the broader membership.

Felicity Koch advised of the creation of a member's resource centre on the Club website to assist in communication with members.

Meeting Closed at 7.55 pm

UNIVERSITY SKI CLUB – ANNUAL REPORT
31 DECEMBER 2018
(Company Limited by Guarantee) A.B.N. 33 004 276 260

REPORT OF THE COMMITTEE - 31 DECEMBER 2018

Your Committee presents their Report on the Company for the year ended 31 December 2018.

Directors

The following persons were Directors of the company during the whole of the financial year and up to the date of this Report:

C Macpherson	J Barnesby	J Hill
S McSweeney	D Cleland	R Flanagan
R Walker	J Millar	F Koch
M Schuyt	G Lia	K Abel
A Hellier		

Robert Cave was appointed as Director at the AGM held on 28th March 2018. The qualifications and responsibilities of the Directors in office are:

Chris Macpherson	B App Sc	President
Judy Barnesby	BBus Grad Diploma HR & IR	Secretary
Robert Cave	B.Comm(Melb), Chartered Accountant (ACA), Fellow of Australian Institute of Co Directors (FAICD)	General Committee
David Cleland	LLB BSc	Mt Hotham Manager
Kate Abel	BVSc(Hons)(Melb) MD(Distinct)(Melb)	General Committee
Raymund Flanagan	Bachelor of Arts, Masters of Educational Leadership	Falls Creek Sub-Committee
Andrew Hellier	Diploma in Stockbroking Graduate Certificate Financial Planning Master :Stockbrokers Association Australia Master: Financial Planning	Falls Creek Manager
Jessica Hill	Bachelor of Laws and Bachelor of Commerce	General Committee
Felicity Koch	B.Sci (Agri) Uni. Melb., Grad. Dip. Bus. (Marketing) RMIT, .Grad.Cert. Sustainability (Agri.) IMD	Mt Buller Sub-Committee
Graeme Lia	Dip Ag Sci, Melbourne University	Mt Buller Sub-Committee
James Millar	B (Land Arch) with Honours 2nd class	IT
Stephen McSweeney	Assoc Diploma of Applied Science Bld & Construction	Overseeing Bld Development(s)
Maureen Schuyt	BB Arts (Communication)	Summer Sub-Committee
Mr Robert Walker	LLB (Hons)	Racing

Directors' Meetings

The number of meetings of the committee and the number of meetings attended by each of the directors during the financial year are:

	Committee Meetings
Director	Number Attended
C Macpherson	7
J Barnesby	8
D Cleland	9
J Millar	7
S McSweeney	7
M Schuyt	7
J Hill	6
K Abel	8
F Koch	7
G Lia	7
A Hellier	8
R Flanagan	8
R Walker	7
R Cave	7

Principal Activities

The principal continuing activities of the club are to organise and promote the sport of snow skiing for the benefit of club members. The club operates three lodges in Australia, and commenced to operate one in Japan in April 2017.

Results

The net result of the club's activities was a Profit of \$74,325 (2017 Profit \$42,376). There is no Income Tax applicable.

Review of Operations

This Net Profit is an increase on 2017's profit of \$31,949. The Club has received USC Hakuba revenue of \$141,050 in relation to bookings and subsequent to the balance date, which, will be recorded as revenue, in the Company's 2019 Financial Statement, which is in accordance with Accounting Standards.

This Profits was derived, after the expensing of \$216,658 Depreciation (2017 \$204,572) of Club Assets.

Significant Changes in the state of affairs

The club borrowed an initial amount \$684,570 from the National Australia Bank on 1st March 2013. These funds were utilised for capital expenditure at the club's Mt Buller lodge. As at 31 December 2018, this loan has been fully repaid and discharged.

Site Leases

As at 31 December 2018, Site lease details for each site in Australia are as follows;

Lodge	Date Lease Entered into	Term of Lease	Date Lease Expires	Term Remaining
Mt Hotham	01/11/1991	30 years	31/10/2021	2 years 11 months
Mt Buller	01/11/1990	36 years	31/10/2026	7 years 11 months
Falls Creek	01/11/1993	40 years	31/10/2033	12 years 11 months

The Hotham subcommittee are negotiating the lease renewal for Mt Hotham. It is estimated the lease will be renewed prior to term end.

Matters subsequent to the end of the financial year

There was at the date of this Report, no matter or circumstance which has arisen since 31 December 2018 that has significantly affected, or may significantly affect:

- (i) the activities of the club;
- (ii) the results of those activities; or
- (iii) the state of affairs of the club;

in financial years subsequent to 31st December 2018.

Insurance of Officers

During the financial year, the Company paid a premium to insure the Directors and Officers of the Company. In accordance with the confidentiality conditions of the Policy, we are unable to disclose the nature of the liabilities covered, nor the premium paid.

Directors' Benefits

Since 31 December 2018 no Director of the Company has received or become entitled to receive a benefit.

Signed at Melbourne this 5th day of February 2019, in accordance with a Resolution of the committee.

.....
C Macpherson – Director/President

.....
J Barnesby – Director/Secretary

**AUDITORS INDEPENDENCE DECLARATION UNDER SECTION
307C OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF UNIVERSITY SKI CLUB**

I declare that to the best of my knowledge and belief, during the year ended 31st December 2018 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit;and
- (ii) no contraventions of any applicable code of professional conduct in relation to the Audit.

Mr William J Griffin
Accountant & Auditor
Level 1, 32 Business Park Drive Notting
Hill Vic 3168

Dated 5th February 2019

FINANCIAL REPORT - 31 DECEMBER 2018

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University Ski Club is a Company limited by Guarantee, Incorporated and domiciled in Australia. Its Registered Office and Principal Place of Business is 3 Crofton Court, Mount Waverley Vic 3149

A description of the nature of the Company's operations and its principal activities is included in the Report of the Committee on page 3.

The Financial Report of University Ski Club for the year ended 31 December 2018 was authorised for issue in accordance with a Resolution of the Directors on 5th February 2019.

**STATEMENT OF COMPREHENSIVE INCOME YEAR
ENDED 31 DECEMBER 2018**

	Note	2018 \$	2017 \$
Club Revenue Subscriptions & Lodge Fees	2	1,030,638	860,141
Other Revenue	2	4,202	5,528
Revenue from Ordinary Activities		<u>1,034,840</u>	<u>865,669</u>
Lodge Expenses		(675,994)	(546,214)
Administration Expenses		(59,424)	(56,299)
Depreciation		(216,658)	(204,572)
Interest Expense		<u>(8,439)</u>	<u>(16,208)</u>
		(960,515)	(823,293)
Profit from Ordinary Activities before	3	74,325	42,376
Income Tax Expense		-	-
Net Profit		74,325	42,376
Total Changes in Members' Equity		74,325	42,376

The above income statement should be read in conjunction with the accompanying notes

STATEMENT OF FINANCIAL POSITION 31 DECEMBER 2018

	Note	2018	2017
Current Assets			
Cash assets	4	350,358	237,150
Sundry Receivables	5	8,402	8,581
Inventories	6	5,159	6,693
Other	7	34,911	32,401
Hakuba	7	30,406	28,156
Total Current Assets		<u>429,236</u>	<u>312,981</u>
Non-current Assets			
Property, Plant and Equipment	8	2,453,518	2,625,305
Borrowing Costs			-
Total Non-Current Assets		<u>2,453,518</u>	<u>2,625,305</u>
Total Assets		<u>2,882,754</u>	<u>2,938,286</u>
Current Liabilities			
NAB Credit Card	9	3,854	-
Payables		23,917	27,205
GST		(3,639)	(4,846)
Other		14,513	14,513
Unearned Income- Hakuba		141,050	157,741
Total Current Liabilities		<u>179,695</u>	<u>194,614</u>
Non-current Liabilities			
Borrowing Facility		0	99,570
Other	10	47,142	62,510
Total Non-Current Liabilities		<u>47,142</u>	<u>162,080</u>
Total Liabilities		<u>226,837</u>	<u>356,694</u>
Net Assets		<u>2,655,917</u>	<u>2,581,592</u>
Members' Equity			
Retained profits	11	2,655,917	2,581,592

The above reports should be read in conjunction with the accompanying notes

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2018

	Note	2018 \$	2017 \$
Cash Flows from Operating Activities			
Receipts from Members		999,641	1,018,482
Payments to Suppliers and Members		(738,154)	(623,528)
Interest Received		4,202	5,528
Interest and other costs of finance paid		(8,439)	(16,208)
		<hr/>	<hr/>
Net cash inflow from operating activities		257,250	384,274
<hr/>			
Cash Flows from Investing Activities			
Payments for purchase of Property, Plant & Equipment		(44,472)	(287,255)
		<hr/>	<hr/>
Net cash outflow from investing activities		(44,472)	(287,255)
<hr/>			
Cash flows from financing activities			
Repayment of Borrowings		(99,570)	(150,000)
		<hr/>	<hr/>
Net cash inflow (outflow) from financing activities		(99,570)	(150,000)
<hr/>			
Net increase (decrease) in cash held		113,208	(52,981)
Cash at beginning of the financial year		237,150	290,131
<hr/>			
Cash at end of the financial year	4	<u>350,358</u>	<u>237,150</u>

The above statement of cash flows should be read in conjunction with the accompanying notes

**STATEMENT OF CHANGES IN EQUITY FOR THE
YEAR ENDED 31 DECEMBER 2018**

	Note	2018 \$	2017 \$
Total Equity at the beginning of the financial year	11	2,581,592	2,539,216
Total changes in Members' Equity recognised in the Income Statement		<u>74,325</u>	<u>42,376</u>
Total Members' Equity at the end of the financial year	11	<u>2,655,917</u>	<u>2,581,592</u>

The above statement of changes in equity should be read in conjunction with the accompanying notes

**NOTES TO THE FINANCIAL STATEMENTS YEAR
ENDED 31 DECEMBER 2018**

1. Summary of Significant Accounting Policies

(a) Basis of Preparation

These general purpose Financial Reports have been prepared in accordance with the requirements of the Corporations Act 2001 and Australian Accounting Standards. The financial statements, except for the Cash Flow information, have been prepared on an accruals basis and are based on historical costs unless otherwise stated in the notes. Such accounting policies are consistent with those of previous periods.

(b) Statement of compliance

The Financial Report complies with Australian Accounting Standards, which include Australian equivalents to International Financial Reporting Standards ("AIFRS"). Compliance with AIFRS ensures that the Financial Report, comprising the Financial Statement and Notes thereto, complies with International Financial Reporting Standards ("IFRS").

(c) Revenue/Subscription Income

Multiple year subscription revenue is deferred and is brought to account as income in the relevant year. All revenue is stated net of the amount of goods and services tax.

(d) Depreciation

Depreciation is calculated on a straight line basis so as to write off the net cost of each item of Property, Plant and Equipment (excluding land) over its expected useful life to the Club. Estimates of remaining useful lives are made on a regular basis for all assets with annual reassessments for major items. The expected useful lives are as follows:

Buildings	25 years
Furnishings and equipment	5 years
Office equipment	5 years

(e) Inventories

All inventories are valued at the lower of cost and current replacement cost.

(f) Hotel Capacity Agreement - Hakuba

The company entered into a renewed HHG agreement on 20 March 2018 for term of 5 years.

(g) Income Tax

The Club is exempt from Australian income tax pursuant to Section 50-45 of the Income Tax Assessment Act 1997.

1. Summary of Significant Accounting Policies(continued)

(g) Cash on Hand

Cash on hand includes cash at bank and any short-term deposits which are readily convertible to cash on hand.

	2018	2017
	\$	\$
2. Revenue		
(i) Club Membership Revenue		
Entrance Fees	24,899	23,092
Membership Fees	160,984	152,943
Miscellaneous Revenue	50,131	59,456
Lodge Income Australia		
Hotham	112,114	110,193
Buller	346,843	340,542
Falls Creek	149,833	159,793
(ii) Japan- Hakuba	185,834	14,122
Other Revenue		
Interest Income	<u>4,202</u>	<u>5,528</u>
	<u>1,034,840</u>	<u>865,669</u>

(ii) **Hakuba Japan**

The company entered into a Commercial Hotel Capacity Agreement on 12th April 2017 with an independent third party owner, which provides the Company, and its Members, the right to use an entire Hotel Capacity, in Hakuba Japan for an initial term, ending 11th April 2018. USC has exercised its right to acquire a further 5 years, however does have a right to terminate any annual renewal by written notice any time prior to 1 March each calendar year.

	2018	2017
	\$	\$
Lodge Income	185,834	14,122
Cost of Sales		
Hakuba Lease	(85,755)	<u>(54,855)</u>
Hakuba Tour Expenses	(2,220)	
Linen Cleaning Cost	(6,962)	
Total Cost of Sales	(94,937)	(54,855)
Lodge Expenses		
Legal Fee	(642)	(1631)
Postage	(2,438)	
Office Supplies	(1,091)	
Bank Service Charges	(293)	
Cardlink - Japan	(1,281)	(1,368)
Booking Office - Japan	(13,800)	(12,240)
Insurance	(2,438)	
Lodge Management	(9,739)	(1,500)
Utilities	(24,747)	
Telephone & Internet	(654)	
Printing & Circulars	-	(400)
Providoring	(21,222)	(382)
Lodge R&M	(11,018)	<u>(458)</u>
Depreciation Expense	(1,346)	
Total Expenses	<u>(90,709)</u>	<u>(17,979)</u>
Net Profit(Loss)	<u>188</u>	<u>(58,712)</u>

As of 31st December 2018, the company had received \$141,050, which is in respect of the subsequent Financial Year, and has been recorded as Unearned Winter Income upon the Balance Sheet.

3. Profit from Ordinary Activities	2018	2017
	\$	\$
(a) Net gains and expenses		
Profit from ordinary activities before income tax expense includes:		
Net gains		
Interest received/receivable	4,202	5,528
Club Revenue Subscriptions/Lodge Income	1,030,638	860,141
Expenses		
Lodge Expenses	675,994	546,214
Administration Expenses	59,424	56,299
Depreciation of Property, Plant & Equipment	216,658	204,572
Interest on Borrowing Facility	8,439	16,208
	<u>74,325</u>	<u>42,376</u>

4. Current Assets – Cash Assets

	2018	2017
	\$	\$
Cash at bank and on Hand	129,184	20,027
Cash Management Account	221,174	217,123
	<u>350,358</u>	<u>237,150</u>

5. Current Assets – Receivables

	2018	2017
	\$	\$
Sundry Receivables	8,402	8,581
	<u>8,402</u>	<u>8,581</u>

6. Current Assets – Inventories

	2018	2017
	\$	\$
The valuation policy adopted in respect of the following is set out in note 1(e).		
Stock at Hotham	800	800
Stock at Buller	1000	1000
Stock at Falls Creek	500	500
Stock at Hakuba	2,859	4393
Club merchandise	0	0
	<u>5,159</u>	<u>6,693</u>

7. Current Assets – Other

	2018	2017
	\$	\$
Prepaid expenses	34,911	32,401
Hotel Capacity Agreement - Hakuba	<u>30,406</u>	<u>28,156</u>
	<u>65,317</u>	<u>60,557</u>

8. Non-Current Assets – Property, Plant & Equipment

	2018	2017
	\$	\$
Leasehold Land and Buildings		
Hotham		
- At cost	876,044	876,044
Less: Accumulated depreciation	(494,737)	(468,069)
	<u>381,307</u>	<u>407,975</u>
Buller		
- At cost	3,169,237	3,165,337
Less: Accumulated depreciation	(1,675,806)	(1,585,649)
	1,493,431	1,579,688
Falls Creek		
Leasehold land		
- At cost	154,000	154,000
Buildings		
-At cost	1,207,379	1,200,067
Less: Accumulated depreciation	(915,970)	(863,888)
	<u>445,409</u>	<u>490,179</u>
Total Land and Buildings	2,320,147	2,477,842

8. **Non-Current Assets – Property, Plant & Equipment(continued)**

	2018	2017
	\$	\$
Furnishings and Equipment		
Hotham		
- At cost	112,590	110,152
Less: Accumulated depreciation	(101,133)	(98,202)
	<u>11,457</u>	<u>11,950</u>
Buller		
- At cost	513,934	492,374
Less: Accumulated depreciation	(466,944)	(445,006)
	<u>46,990</u>	<u>47,368</u>
Falls Creek		
- At cost	312,701	307,172
Less: Accumulated depreciation	(246,323)	(226,644)
	<u>66,378</u>	<u>80,528</u>
Total Furnishings and Equipment	124,825	139,846
Office Equipment		
At cost	25,446	24,812
Less: Accumulated depreciation	(24,940)	(24,760)
	<u>506</u>	<u>52</u>
IT System		
At Cost	9,717	7,565
Less Amortisation	(1,677)	-
	<u>8,040</u>	<u>7,565</u>
Total Property, Plant and Equipment	<u>2,453,518</u>	<u>2,625,305</u>

8.Non-Current Assets – Property, Plant & Equipment (continued)

Reconciliations

Reconciliations of the carrying amount of each class of property, plant and equipment at the beginning and end of the current financial year are set out below.

	Land & Buildings \$	Furnishings & Equipment \$	Office Equipment \$	Total \$
Carrying amount At 1 January 2018	2,477,842	139,846	7617	2,625,305
Additions	11,212	29,527	2786	43,525
Depreciation expense	168,907	44548	1857	215,312
Carrying amount At 31 December 2018	2,320,147	124,825	8546	2,453,518

9. Current Liabilities – Other	2018	2017
	\$	\$
NAB Credit Card	3,854	-
Payables	23,917	27,205
Goods and Services Tax (GST)	(3,639)	(4,845)
Membership subscriptions in advance- Australia	14,513	14,513
Unearned Winter Income - Hakuba	<u>141,050</u>	<u>157,741</u>
	<hr/>	<hr/>
	179,695	194,614
	=====	=====
10. Non-Current Liabilities – Other	2018	2017
	\$	\$
Membership subscriptions in advance	47,142	62,510
Borrowing Facility	<u>-</u>	<u>99,570</u>
	<u>47,142</u>	<u>162,080</u>
11. Retained Profits and Reserves	2018	2017
	\$	\$
Retained profits at the beginning of the year	2,581,592	2,539,216
Net Profit (Loss)	<u>74,325</u>	<u>42,376</u>
Retained Profits at the end of the financial year	<u>2,655,917</u>	<u>2,581,592</u>

12. Remuneration of Directors

The Directors received no remuneration or benefits. Expenditure incurred in the course of carrying out their responsibilities are reimbursed as incurred.

13. Remuneration of Auditor

	2018 \$	2017 \$
Total amounts receivable by the auditor of the company for -		
(a) Audit of the company's accounts	2,900	2,950
(b) Other services	-	-
	<u>2,900</u>	<u>2,950</u>

14. Related Parties

- (a) The names of persons who were Directors at any time during the financial year are as follows: Mr C MacPherson, Ms J Barnesby, Mr D Cleland, Mr S McSweeney, Ms M Schuyt, Dr K Abel, Ms F Koch, Mr J Millar, Mr G Lia, Ms J Hill, Mr A Hellier, Mr R Flanagan, Mr R Cave and Mr R Walker.
- (b) During the year, the Company sold club membership and lodge accommodation to Directors and Director-related parties within a normal member relationship on terms and conditions no more favourable than those which it is reasonable to expect would have been adopted if dealing with the Directors or their related parties at arm's length in the same circumstances.

15. Reconciliation of profit from ordinary activities after income tax to net cash inflow from operating activities

	2018 \$	2017 \$
Operating Profit after Income Tax	74,325	42,376
Depreciation	216,658	204,572
Change in Operating Assets and Liabilities		
Decrease (Increase) in Receivables	178	(4,487)
Decrease (Increase) Stock on hand	1534	(4,393)
Decrease (Increase) in Prepayments	(2510)	9,025
(Decrease) Increase in Accruals (Sundry Creditors)	(4026)	1,391
Increase (Decrease) in Operating Trade Creditors	4592	2,685
Increase (Decrease) in Subscriptions in Advance	(15,368)	5,273
Unearned Income - Hakuba	(16,691)	157,741
Borrowing Costs	0	1326
Other prepayments- Hakuba	(2,649)	(28,156)
Tax Obligations (GST)	1207	(3,079)
Net Cash Inflow from Operating Activities	<u>257,250</u>	<u>384,274</u>

12. Members Guarantee

The Entity is Incorporated under the Corporations Act 2001 and is an Entity, Limited by Guarantee. If the Entity is wound up, the Constitution states, that each Member is required to contribute a maximum of \$1 each, towards meeting any outstanding obligations of the Entity. At 31 December 2018, the number of Members was 705, including 76 Provisional members.

DIRECTORS' DECLARATION

The Directors declare that the Financial Statements and notes set out on pages 6 to 21:

- (a) comply with Accounting Standards and the *Corporations Law Act 2001*; and
- (b) give a true and fair view of the Company's financial position as at 31 December 2018 and of its performance, as represented by the results of its operations and its cash flows, for the financial year ended on that date.

In the Directors' Opinion:

- (a) the financial statements and notes are in accordance with the *Corporations Law Act 2001*; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This Declaration is made in accordance with a Resolution of the Directors

Signed at Melbourne this 5th February 2019.

.....
C Macpherson – Director/President

.....
J Barnesby – Director/Secretary

Independent audit report to the members of University Ski Club

Scope

The financial report and directors' responsibility

The financial report comprises the balance sheet, income statement, statement of cash flows, statement of changes in equity, accompanying notes to the financial statement, and the directors' declaration for University Ski Club for the year ended 31 December 2018.

The directors of the company are responsible for preparing a financial report that gives a true and fair view of the financial position and performance of the company and that complies with Accounting Standards in Australia, in accordance with the Corporations Act 2001. This includes responsibility for the maintenance of adequate accounting records and internal controls that are designed to prevent and detect fraud and error, and for the accounting policies and accounting estimates inherent in the financial report.

Audit approach

I conducted an independent audit of the financial report in order to express an opinion on it to the members of the company. My audit was conducted in accordance with Australian Auditing Standards, in order to provide reasonable assurance as to whether the financial report is free of material misstatement. The nature of an audit is influenced by factors such as the use of professional judgement, selective testing, the inherent limitations of internal control, and the availability of persuasive rather than conclusive evidence. Therefore, an audit cannot guarantee that all material misstatements have been detected.

I performed procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001*, Accounting Standards and other mandatory financial reporting requirements in Australia, a view which is consistent with my understanding of the company's financial position and its performance as represented by the results of its operations and cash flows.

I formed my audit opinion on the basis of these procedures, which included:

- examining, on a test basis, information to provide evidence supporting the amounts and disclosures in the financial report, and
- assessing the appropriateness of the accounting policies and disclosures used and the reasonableness of significant accounting estimates made by the directors.

While I considered the effectiveness of internal controls over financial reporting when determining the nature and extent of my procedures, my audit was not designed to provide assurance on internal controls.

I performed procedures to assess whether the substance of business transactions was accurately reflected in the financial report. These and my other procedures did not include consideration or judgement of the appropriateness or reasonableness of the business plans or strategies adopted by the directors.

Independence

In conducting my audit, I have followed applicable independence requirements of Australian professional ethical pronouncements and the *Corporations Act 2001*.

In accordance with ASIC Class Order 05/83, I declare to the best of my knowledge and belief that the Auditor's independence declaration set out on page 5 of the financial report has not changed as at the date of providing my Audit opinion.

Audit Opinion

In my opinion, the financial report of University Ski Club as set out on pages 6 to 21 is in accordance with:

- (a) the *Corporations Act 2001*, including:
 - 1) giving a true and fair view of the financial position of University Ski Club as at 31 December 2018 and of its performance for the year ended on that date; and
 - 2) complying with Accounting Standards in Australia and the *Corporations Act 2001*.
- (b) other mandatory financial reporting requirements in Australia

Mr William J Griffin
Accountant & Auditor

Melbourne
Dated: 5th February 2019

THE PRESIDENTS REPORT

Yet again, we were blessed with good snow in 2018. It was one of those rare seasons where members were able to ski in the school holidays at both ends, with excellent coverage in between as well. Woody and I skied at all four USC lodges this year.

Financials. As a result of the good snowfalls, lodge occupancy and, therefore USC's financial position were correspondingly good. The club is now in the happy position of carrying no debt. Congratulations must go to the Committee and, in particular, Graham Mulhall for managing the club through the recent period where renovation work was performed on all lodges.

The Waiting List for entry to USC currently stands at about 170 and is steadily increasing. At the current rate of offer this represents a wait of 5 years or more. While it is gratifying that people appreciate the value and amenity of the USC "package" and want to be part of it, the reality is that newer members wish to ski (not unnaturally) and place greater demands on the available beds. Although providing prospective Full members access to summer and off-peak use via Provisional membership can make the wait less onerous for some, the only way of reducing the waiting period is to provide more beds.

During the 2018 season, the Committee took the step of investigating a couple of opportunities to increase our capacity. One option at Falls Creek essentially involved a swap of our existing lodge for a larger one. For various reasons, not least because many members have a "history" with the existing buildings, the Club did not proceed but we will continue to be open to future opportunities.

The Club's fourth facility at Hakuba enjoyed a successful 2017/18 winter season. As described in last year's report, the Luna Hotel has been made available to us exclusively for a five year period after which the owners intend to redevelop the site. Despite a couple of unexpected expenditures, the venture supported itself financially and the "foundation members" who took advantage of the offer thoroughly enjoyed the experience. Many re-booked for the 2018/19 season and overall bookings for the season just gone were very strong. Thanks go to Andrew Hellier for all his work in making it happen as well as those who volunteered as resident party leaders: Steve Elliot, Ray and Sue Flanagan, Tom Cross, David King and Nick Stoneham.

This northern Autumn, Helen Alexander ran a tour of the Hakuba area, based at Luna, for a small group of members and non-members demonstrating the possibilities for activities between seasons in Japan and elsewhere. Thank You to Helen for all the work of organising and running the tour which was a huge success.

Use of USC lodges over the non-skiing period, ie spring summer and autumn, has increased steadily building upon previous years. Organised activities and "opening-fee free" weekends have been appreciated by members and their guests. Maureen Schuyt has been a driving force, leading a Summer Use subcommittee. Our thanks go to her for this and other work she has done for the club over five or so years on the USC board. Work commitments have intervened and she is standing down for 2019.

Maureen is one of the members nominated this year by the Committee for a USC Distinguished Service Award, the others being Graeme Lia, Graham Scott and Felicity Koch. This award was implemented a few years ago as recognition of outstanding service to the Club often, although by no means always, as part of the Committee/Board of Directors. Unlike Life Members, who are voted in by Members at an Annual General Meeting, Distinguished Service is voted by the Board.

The Board has also unanimously endorsed the nomination of Ian McCutchan as a Life Member of USC. While more will be said at the forthcoming AGM, Ian has served the Club in many capacities over 15 or 20 years including a number as Manager of the Hotham lodge. The 2007 extension and renovation of the building was a highlight of his term and the project was driven principally by him. As well as time spent in formal Board roles, he has contributed off-Board to such things as running Cross Country Race Weekends. He has continued a McCutchan family tradition of service to USC started by his parents, Raymonne and John and continued by his brother, Andrew, who also managed Hotham Lodge for a time.

Our 90th year will be an exciting one for the Club and my final term as President of USC. I believe we have in place an experienced and committed team of directors and, as a group, I believe they deserve the congratulations of the members for a job well done in 2018 and the support to take us all into the future.

I also need to thank Melissa Parsons for all her work on bookings, membership and financials as well as our winter lodge managers: Richard Smith at Buller, Steve Elliot and Clare-Louise Brumley at Falls Creek. Thanks also to everyone who has acted as a party leader, summer or winter.

MEMBERSHIP REPORT

Total members at 31st December 2018 were 706, consisting of;

Member Type	Count
Associate Member	55
Life Members	12
Member	518
Member Child	32
Member Child under 24	2
Member Child under 26	10
Provisional Member	72
Provisional Member U26	5
	706

The wait list for membership continues to grow and I recommend all full members with university aged children to look at adding their children to the wait list as soon as possible. Given the wait list length, it is likely to be 5 years before full membership is offered. 2018 also saw a change in the "member children join free offer" - whereby only members children who join before they turn 26 enjoy no joining fee.

11 new members were welcomed into the club in 2018. Welcome to those new members.

If you are a new FULL member and have not attended, or applied to attend, your compulsory first work party, please do so as soon as possible. Failure to attend one work party within your initial 12 months of membership can result in guest rates being levied for the following season. All lodges hold 2 work parties per annum, so there is plenty of opportunity to attend. Work parties are a great way to contribute to the club and a fantastic opportunity to meet other members.

Personal details: thanks to all members who have continued to update me on their personal details. By having accurate information, I can ensure all club correspondence is received.

This season, we will be launching the member portal for bookings, so please make sure your details are up to date to ensure you receive all club communication relating to this launch.

Finally, I'd like to extend a big thank you to all members for their support over 2018.

Melissa Parsons

membership@usc.com.au

BOOKINGS

USC has been fortunate to enjoy 2 consecutive successful, long seasons. 2018 saw the club turnover \$783,656

LODGE	2018	2017	2016	2015
	Revenue (\$)	Revenue (\$)	Revenue (\$)	Revenue (\$)
Falls Creek	124,003	142,955	115,459	97,369
Mount Buller	314,832	309,881	283,701	290,898
Mount Hotham	106,877	100,748	97,212	94,254
Summer Income	52,110	57,316	44,279	47,267
Hakuba	185,834	158,861		
	783,656	769,761	540,651	529,788

Full club analysis is below;

	2018		2017	
	\$	NIGHTS	\$	NIGHTS
Members	115652	1984	114,930	1867
Affiliates	58847	1006	59,188	1010
Associates			2940	50
Member Children	63848	1079	66,383	1155
Member Children (off peak)	15102	380	16,147	380
Guest Adult - accompanied	99382	1228	46,517	993
Guest Adult - unaccompanied	0	0	24,295	282
Guest Children			50,805	820
Guest Children (off peak)			4,059	60
Under 3	858	66	1,495	70
Spare bed fees	3201	53	1,358	8
Provisional members	16511	288	10,623	183
School Groups	63784	959	56,880	916
Summer	52,110	1070	57,316	1169
Flats	51449		64,963	
Hakuba	185,834		158,861	

Mount Buller

Total bed nights sold for 2018 was 4810, for revenue of \$315,179 (2017 - \$309,881).

Usage of the Buller lodge was 56% members and their families (52% in 2017), 17% schools and 25% guests.

Richard Smith was again in residence over Winter at the Buller lodge, proving as asset for the club through his assistance and advice to members, guests and school groups.

As in past seasons, Buller continues to be utilized by school groups during the midweek periods, and will again be frequented in 2019.

Falls Creek

Total bed nights for Falls Creek in 2018 were 1052, and 167 flat nights for \$124,003 in revenue (2017 - \$142,955).

Usage of the lodge was 76% members, 24% guests, explaining the slight drop in revenue from 2017's \$142,955.

Thank you to Stephen Elliott and Clare-Louise Brumley who were the in house managers this season, overseen by Andrew Hellier as committee lodge manager. Thank you also to all the Party Leaders and Deputy Party Leaders through the season, aiding with food and duties lists.

Mount Hotham

Mount Hotham had \$106,877 over 1791 bed nights (2017 - \$100,748).

Members and their families were again the major users of the lodge, representing 71% of bed nights.

Thank you to all the party leaders and deputy party leaders who help keep the Hotham lodge running smoothly through the season. Your help is invaluable.

David and Kirsty Cleland again set the lodge up well for the season, stocking the pantry and ensuring the lodge was clean and tidy before the first booking.

Summer Bookings

Summer bookings work the same as winter bookings with the office open during the week. Email bookings can also be made via the USC website or emailing the office direct to bookings@usc.com.au

Summer bookings for the year 1st January to 31st December totaled \$52,110, slightly down on 2018's \$57,316. The slight decrease is largely due to the timing of invoicing as the online bookings portal was launched in January which held over some bookings that may have previously been recognised in the previous year. To date, 2019 bookings for Summer are already \$34,293 so it is shaping up to be a good Summer season.

Buller and Falls Creek are fully booked for Easter, Hotham is open but filling.

Thank you to everyone who has assisted me through the 2018 year - party leaders, committee members, lodge managers; your support and guidance is invaluable and helps me to keep the club running.

Melissa Parsons
bookings@usc.com.au
03 8786 7899

UNIVERSITY SKI CLUB

ABN 33 004 276 260

Return to:
Membership Secretary
PO Box 93
Sandown Village 3171

Membership
Application

I, Dr Prof Mr Mrs Miss Ms	(Please circle one)
First Name: _____	Surname: _____
hereby apply for membership of the University Ski Club. I agree to accept and abide by all its rules and regulations.	
Address: _____	
City: _____	State: _____ Postcode: _____
Private Phone: _____	Mobile: _____
Email: _____	
University attended: _____	From _____ to _____
Faculty or course: _____	
Graduate Degree/Undergraduate/Diploma: _____	
Date of Birth: ____/____/____	
Are you the child of a current member: Yes / No	
Signature of Applicant: _____	Date: ____/____/____
Proposer*: _____	Name: _____
SIGNATURE	IN BLOCK LETTERS
Seconder*: _____	Name: _____
SIGNATURE	IN BLOCK LETTERS
* Proposer and Seconder must be financial members	

FOR OFFICE USE ONLY		
Received _____ 20 ____	W.P. Lodge _____	Date: _____
Minuted _____ 20 ____	On W.L. _____	Date: _____
L1 _____	L2 _____	
Offered Membership _____	Date: _____	
Prop. F _____	Sec. F _____	
Fees Paid _____	Date: _____	

Important 2019 Dates

Bookings	
Early Priority Period Open - Members & Associates	25 March
Early Priority Period Close	5 April
Priority Period Open	8 April
Priority Period Close	19 April
Early Bird Bookings Open	1 May
Provisional Members –Committee’s discretion based on available capacity of lodges.	Normally mid-June notification.
Seasons	
Low	8 June – 7 July 3 September - Close
Shoulder	8 July – 26 July
High	27 July – 2 September
Work Parties	
Mt Hotham	26 - 27 April 19 – 20 May
Falls Creek	28 – 29 April 19 – 20 May
Mt Buller	26 - 27 April 26 – 27 May
Social Events	
Pre-season drinks celebration- The Botanical	Fri. 17 May
Annual Dinner- 90th birthday celebration -RACV Club	Sat. 19 October
Summer Events	
Mountain Biking, Mt Buller	Next event 2020
Walking Weekend, Falls Creek	Next event 2019
Oktoberfest	TBA
Guaranteed Lodge Openings	
Mt Buller	Next event 2020
Mt Hotham (Labour Day Weekend)	Next event 2020
Falls Creek	Next event 2020
Racing	
Buller Race Weekend	9- 10 August
Cross Country Weekend	2 - 3 August (tbc)
Osborn Week (Hotham)	28 July – 1 August
Kangaroo Hoppet (Falls Creek)	23 - 24 August
Mt Buller Inter-Club Team Challenge	23 - 24 August (tbc)
Victorian Interschools (Buller)	19 – 25 August
Australian Interschools (Buller)	4 – 8 September